



Optimizing health care facilities

Improving Patient Care through Energy to Care

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Greater efficiency supports patient care.



Agenda

- Background
- The WHY?
- Energy to Care
 - Benchmarking Tool
 - Education
 - Overview of Case Studies and Projects
 - Energy to Care Treasure Hunt
 - Awards and Recognition
- Upcoming ASHE Events

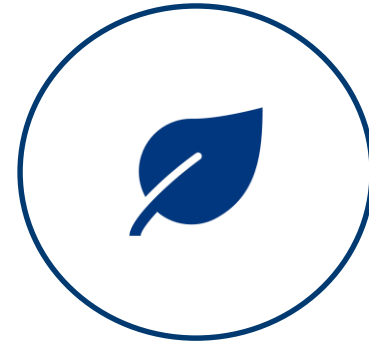


Background

Sustainability

Sustainability is based on a simple principle:
Everything that we need for our survival and well-being depends, either directly or indirectly, on our natural environment.

To pursue sustainability is to create and maintain the conditions under which humans and nature can exist in productive harmony to support present and future generations.



Electricity Units

Commonly used for cooling systems, electricity is typically measured in kilowatt hours (kWh), a measurement of energy equivalent to 3,412.14 BTU.



Natural Gas Units

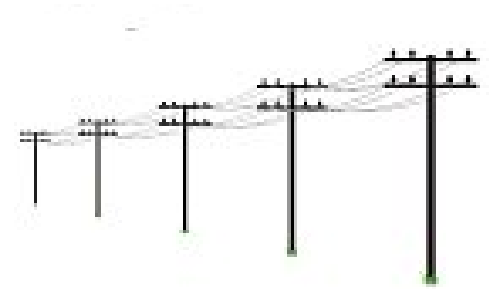
Commonly used for heating systems, natural gas is typically measured in therms, a measurement of energy equivalent to 100,000 BTU.

Another common unit for measuring natural gas is 100 cubic feet (CCF). 100 cubic feet (CCF) of natural gas equals 103,700 BTUs or 1.037 therms.



Energy Use Intensity

- Energy Use Intensity (EUI) is a metric that is often used in comparing energy use in buildings. EUI is simply energy consumption per unit of area of the building's floorplan. It allows you to compare the energy consumption of buildings that are different sizes.



Energy Use Intensity – Source EUI vs Site EUI



- Energy Use Intensity (EUI)
- **Site EUI** – the amount of heat and electricity consumed by a building as reflected in your utility bills. Looking at site energy can help you understand how the energy use for an individual building has changed over time.

* From www.energystar.gov/buildings

Energy Use Intensity – Source EUI vs Site EUI

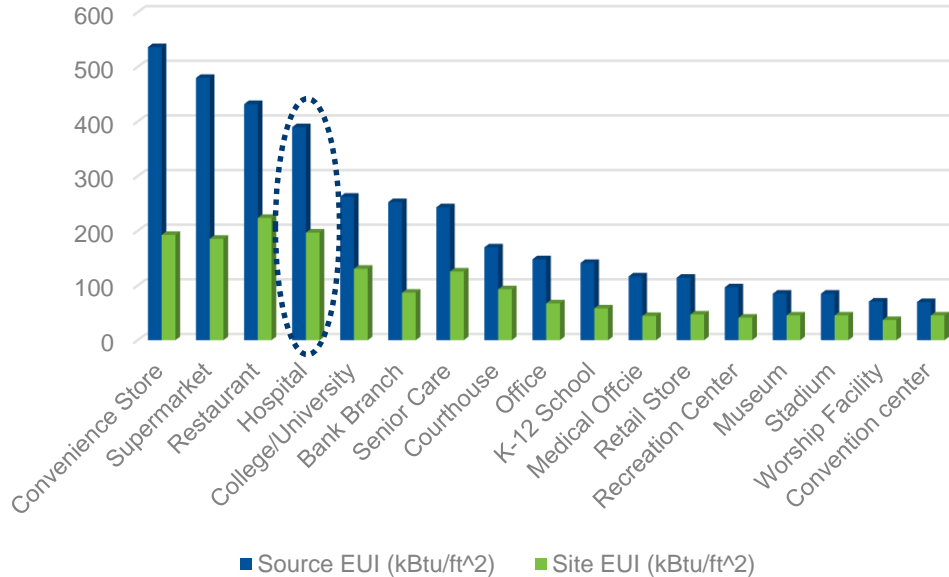


- Energy Use Intensity (EUI)
- **Source EUI** – EPA has determined that source energy is the most equitable unit of evaluation. Source energy represents the total amount of raw fuel that is required to operate the building. It incorporates all transmission, delivery, and production losses. By taking all energy use into account, the score provides a complete assessment of energy efficiency in a building.

Why EUI and Energy Savings are Important in Healthcare

Energy Use in Healthcare

Median EUI per Property Type



* From Energy Star Portfolio Manager Technical Reference – U.S. Energy Use Intensity by Property Type

Impact of this Demonstrated Approach

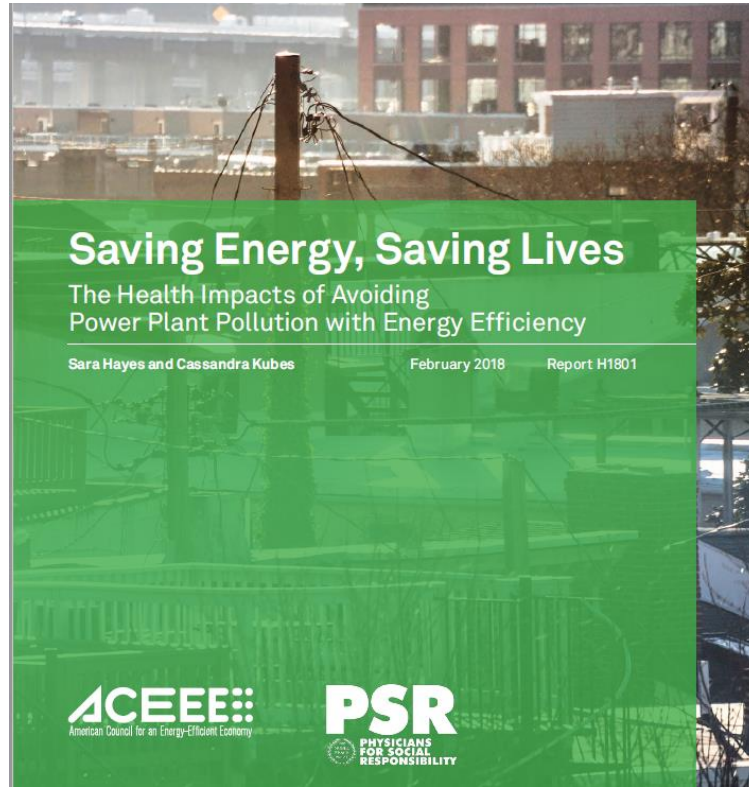
“A **triple bottom-line sustainability framework** offers a comprehensive focus on a project’s impact on the economic cost (profit), environmental cost (planet), and social cost (people, i.e., occupants comfort and productivity).

The introduction of triple bottom line accounting for decision-makers in the built environment may be the most critical catalyst for investments in building energy improvements.”

**Excerpted from CBERD publications – Reshma Singh*



Report – Saving Energy, Saving Lives



Report – Saving Energy, Saving Lives

“Nationwide, reducing electricity consumption by 15% for a single year would result in

- *More than six lives saved each day*
- *Up to \$20 billion in avoided health harms*
- *Nearly 30,000 fewer asthma episodes*

The dollars saved through avoided health harms in our scenario would be enough to pay the annual health insurance premiums for nearly 3.6 million families.”



Report – Saving Energy, Saving Lives

Social and Environmental focus can assist in the Advancement of Affordability in healthcare

Greatest per capita savings were seen in the Eastern half of the United States, benefits can be seen across all regions in the US

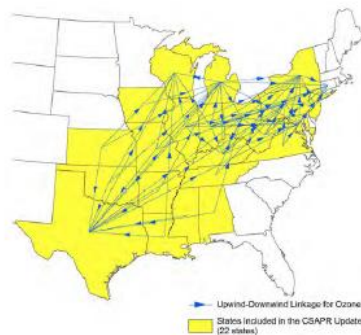


Figure 4. The interconnected nature of interstate ozone pollution. CSAPR refers to the Cross-State Air Pollution Rule, an emissions regulation limiting power plant pollution that crosses state lines. Source: EPA 2017d.

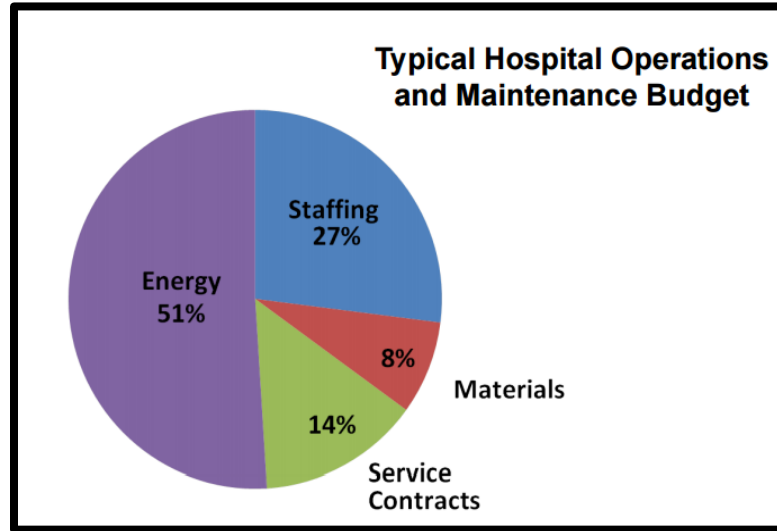
Rank	State	Dollars per capita
1	West Virginia	\$184
2	Kentucky	\$148
3	Pennsylvania	\$140
4	Ohio	\$137
5	Indiana	\$128
6	Tennessee	\$124
7	Alabama	\$106
8	Michigan	\$105
9	Delaware	\$103
10	Arkansas	\$98
11	Missouri	\$89
12	Virginia	\$89
13	Mississippi	\$89
14	Illinois	\$87
15	Maryland	\$87

Table ES1. Top 15 states based on avoided health harms, per capita (US\$)

Financial Impact

Health Care and Energy Quiz

Energy Costs are typically 51% of a health care facility department's budget.



Health Care and Energy Quiz

One dollar of energy savings is worth about **\$20** in revenue.

- At a 5% Operating Margin for every \$1 in gross revenue
 - \$0.95 is required to cover the expense of providing services
 - \$0.05 is left to fund other expenses



Health Care and Energy Quiz

- Impact of the Operating Margin

Operating Margin	For Each Revenue Dollar To Cover Exp/Avail \$'s	Amount of Revenue to Generate \$1
7%	\$0.93 / \$0.07	\$15
5%	\$0.95 / \$0.05	\$20
2%	\$0.98 / \$0.02	\$50

The smaller the operating margin,
the greater value of each dollar saved!



Why Should I Participate?

Reduce BTUs, not FTEs.



ASHE Energy to Care Program

Energy to Care Program History



- Originally established in 2006 as the Energy Efficiency Commitment (E2C) Program
- Free benchmarking and awards program specifically for health care facilities management professionals
- Peer-to-Peer comparison on energy efficiency and reduction efforts
- Annual award program that recognizes hospitals for energy efficiency achievements

Evolution of the Energy to Care Program

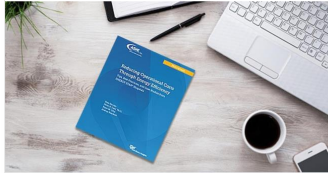
Energy to Care Benchmarking Tool



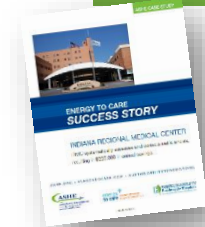
You Can't
Manage What
you Don't
Measure!

Education

Looking for ways to reduce costs? Download ASHE's NEW publication which includes summaries, tips, tactics, and case studies to help facilities reduce energy use regardless of their size or climate zone.



Reducing Operational Costs Through Energy Efficiency | ASHE
ashe.org



Energy to Care Treasure Hunt Program



Awards and Challenges



Energy to Care Benchmarking

What is Energy to Care - Benchmarking?

- Energy to Care is a complimentary program to help health care facilities **monitor**, **reduce**, and **communicate** energy consumption.
 - Energy dashboard

Energy data remains confidential!

energytocare.org



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is sponsored by:



EPA Energy Star

The 1 – 100 ENERGY STAR score is a screening tool that helps owners assess how a building is performing.

A score of 50 is the median, and a score of 75 or higher means it's a top performer and may be eligible for ENERGY STAR certification.



ENERGY STAR is a U.S. Environmental Protection Agency voluntary program that helps businesses and individuals save money and protect our climate through superior energy efficiency.



Portfolio Manager | Key Inputs



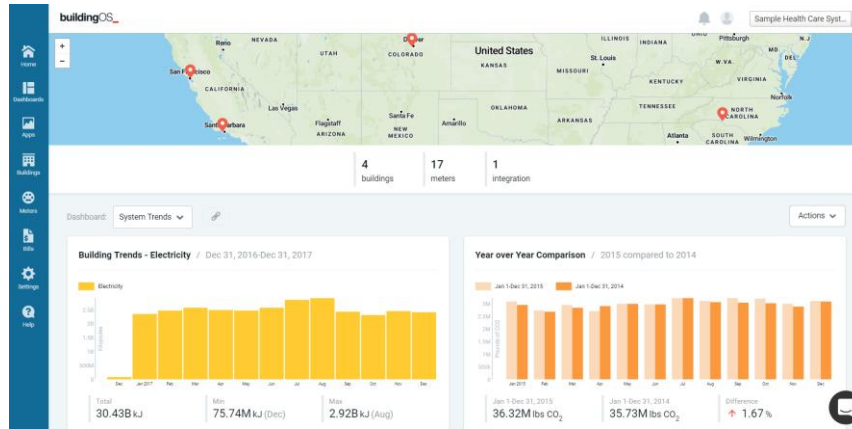
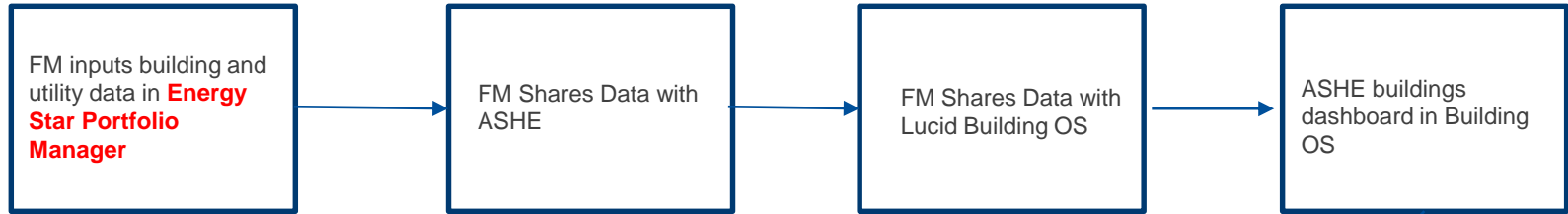
Enter Use Details:

- Verified Gross Floor Area (GFA)
- Year of Construction
- Operating Hours
- Number of Full-Time Equivalents (FTEs)
- Number of Staffed Beds
- Parking, Data Centers, and Pools
- 12 Months of Utility Data
- Number of Total Meters
- Clinical Equipment



Benchmarking Reporting Model

- Current Energy to Care Model



ENERGY TO CARE - CONFIDENTIALITY

Data confidentiality appears to be a common concern among hospitals considering whether to participate in Energy to Care or not.

Data will not be distributed or shared with any other entity without the express written consent of the participating healthcare system.



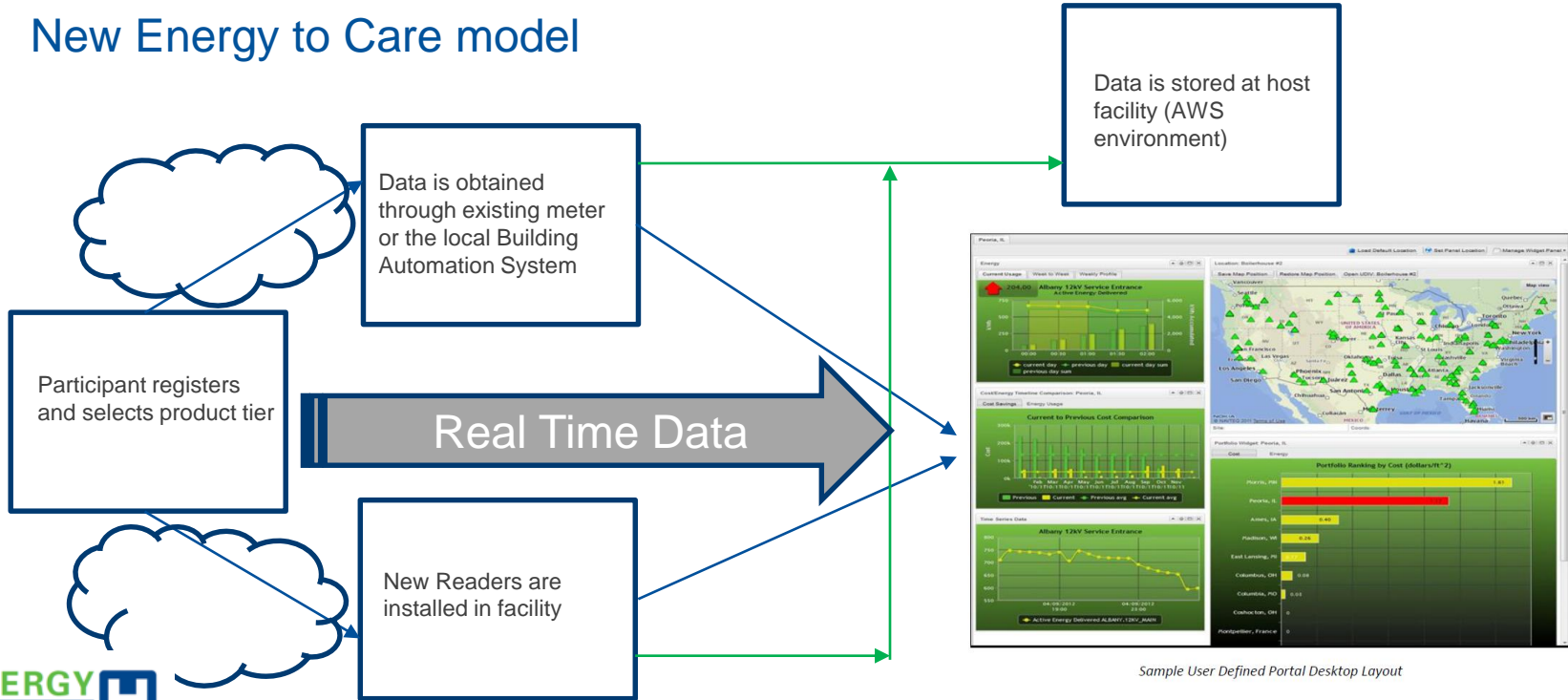
Advancements in the Energy to Care Program



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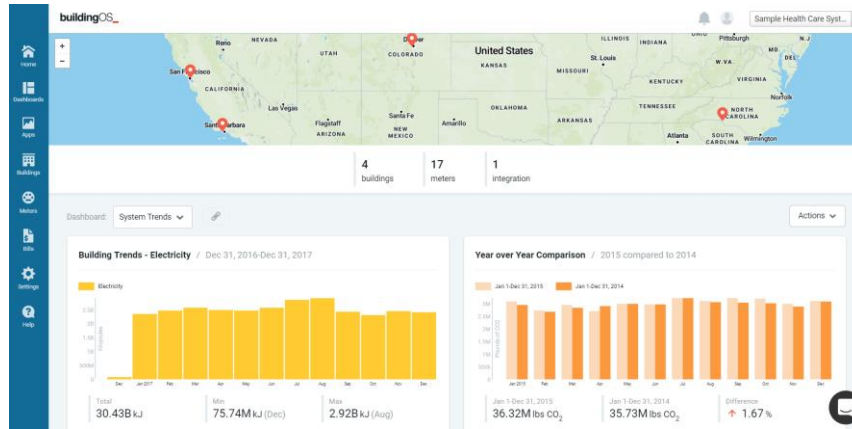
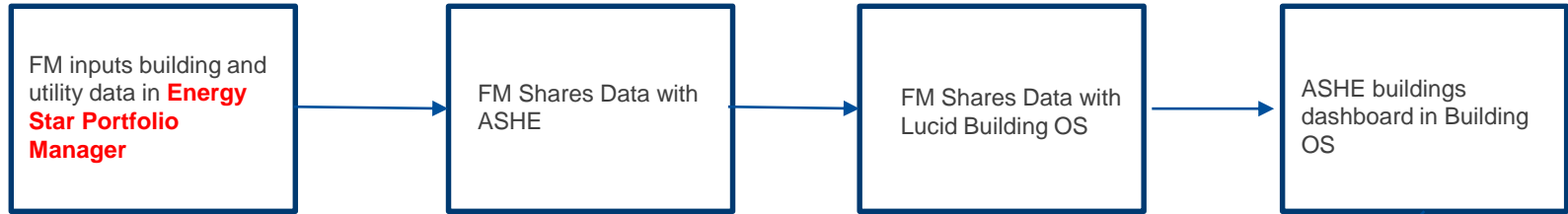
Proposed Reporting Model

- New Energy to Care model



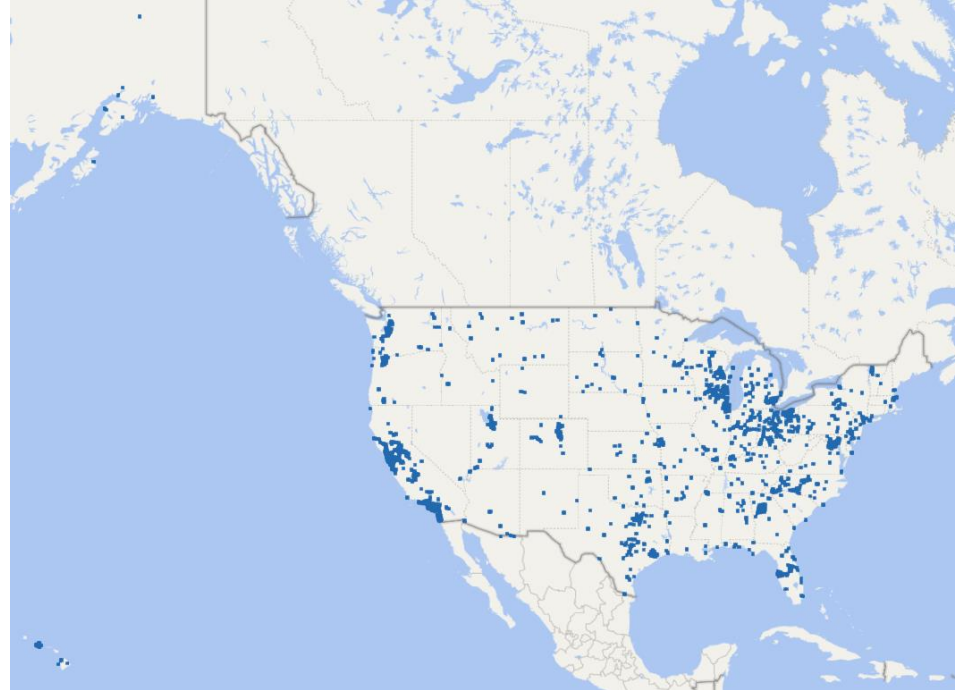
Benchmarking Reporting Model

- Current Energy to Care Model



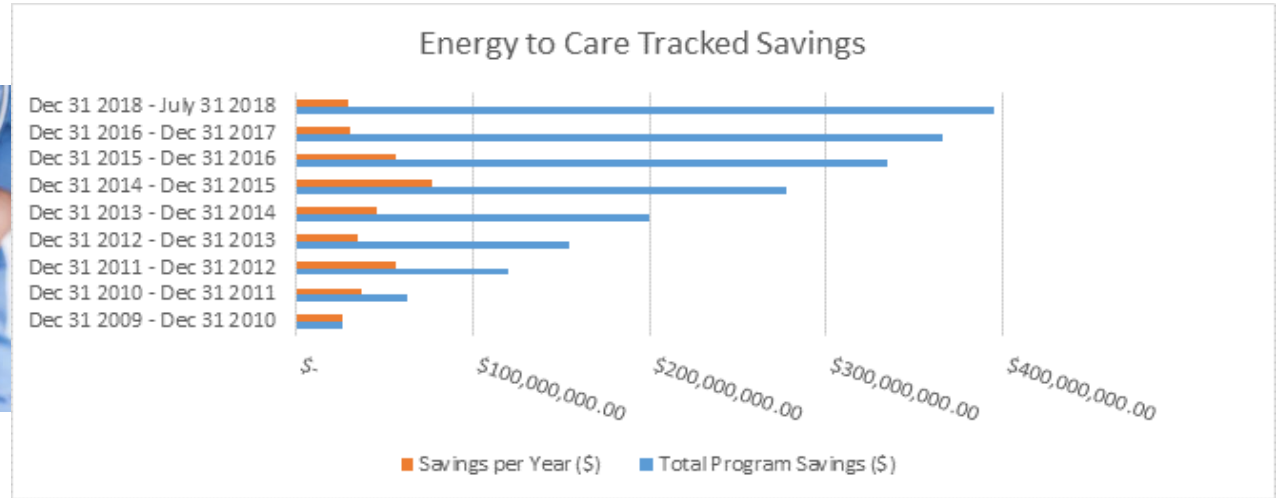
Current Energy to Care Participation

- **OVER 3,400**
Participating Facilities



Financial - Total Program Savings

Since 2010, hospitals and health care facilities participating in ASHE's Energy to Care program have put **more than \$395 million dollars in energy savings back into patient care.**



Environmental – Total Program Savings



- **Greenhouse gas emissions from:**
 - *924,503 passenger vehicles driven for one year*
- **CO2 emissions from:**
 - *466,195 homes' energy use for one year*
- **Carbon Sequestered from (carbon dioxide removed from atmosphere and held):**
 - *111,891,142 tree seedlings grown for 10 years*

Social – Total Program Savings

Total program savings of \$395,402,800 translates to the equivalent of **health insurance premiums for 1 year for 83,843 individuals**

Average yearly savings of \$43,933,644 translates to the equivalent of **health insurance premiums for 1 year for 9,316 individuals**

Based on 2017 Average individual insurance premium (without subsidies) = \$393/month, \$4,716/year

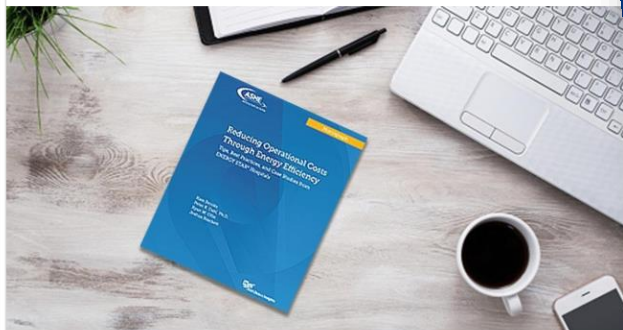


Energy to Care Educational Resources

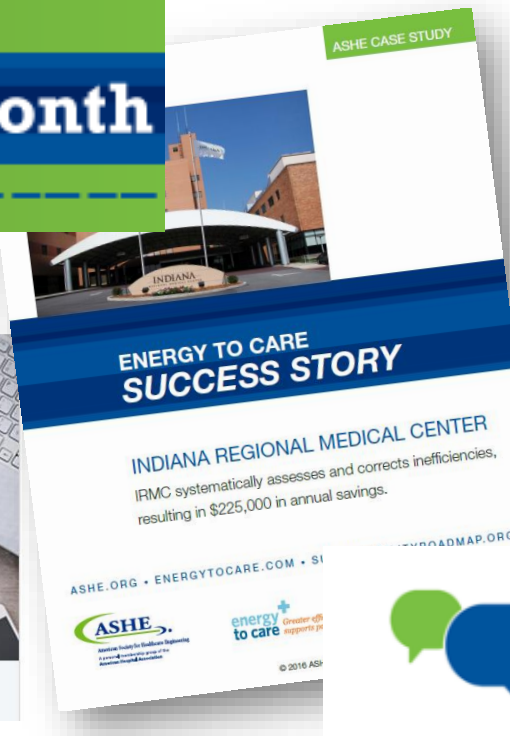
Energy to Care – Educational Resources



Looking for ways to reduce costs? Download ASHE's NEW publication which includes summaries, tips, tactics, and case studies to help facilities reduce energy use regardless of their size or climate zone.



Reducing Operational Costs Through Energy Efficiency | ASHE
ashe.org



Energy to Care Toolkit

The intent of this toolkit is to provide additional resources that will help you reduce energy consumption and get the most value out of the Energy to Care program.

- 1 ENERGY TO CARE TOOLS AND RESOURCES**
Get answers to frequently asked questions about Energy to Care.
[\[click here \]](#)
- 2 VIDEO TUTORIALS FOR THE ENERGY TO CARE DASHBOARD BY LUCID**
Learn how to use your dashboard to track performance, share results with stakeholders, and support energy efficiency projects.
[\[click here \]](#)
- 3 PERFORMANCE IMPROVEMENT MEASURES (PIMS)**
Implement effective no-cost and low-cost projects to help your facility reduce energy consumption.
[\[click here \]](#)



Examples of Existing Building Considerations Provided in the ASHE Energy to Care Educational Resources



Start with the “Obvious”

Control Strategies

- **OFF** is free!
- Analyze Overrides
- Analyze Failed Points
- Develop internal policy for overrides and changing setpoint – Enforce the policy!
- AHU and VAV on/off schedule



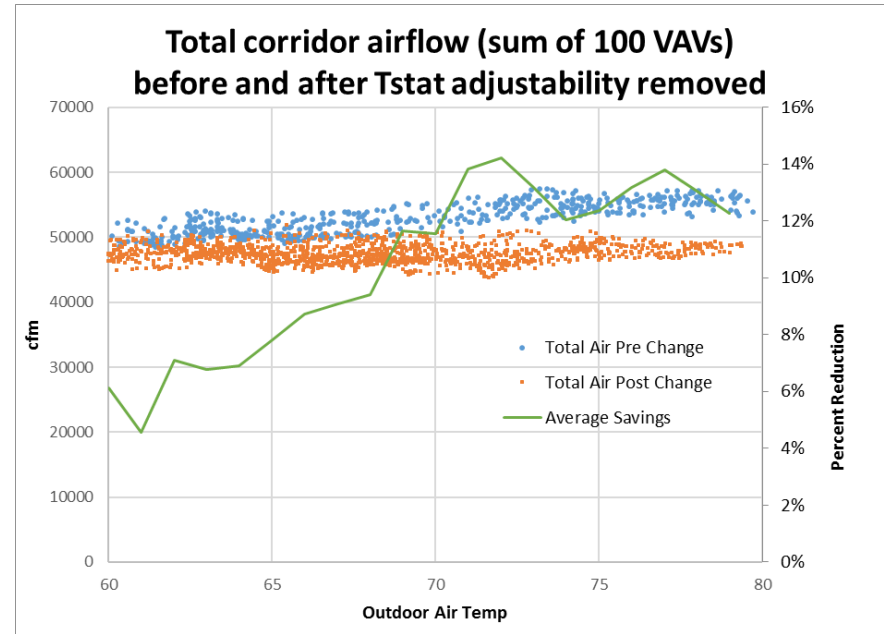
Thermostats and Variable Air Volume

- **Limit Thermostat Adjustability**
 - Success Story – St. Anthony Hospital, Lakewood, CO
 - Reduce adjustability from +/-5 to +/-3 degrees
 - \$340 to implement, \$38,000 annual savings
- **Implement Thermostat Dead Band**
 - Primary air flow has been reduced to it's minimum before activating reheat.



Thermostats and Variable Air Volume

- **Lock Out the Thermostat Adjustability in Common Areas**
- Success Story - UF Health
 - Corridors account for 25% square footage
 - 8 hours to implement
 - \$10,000 annual savings
 - Corridors were accounting for 15% of total hospital airflow.

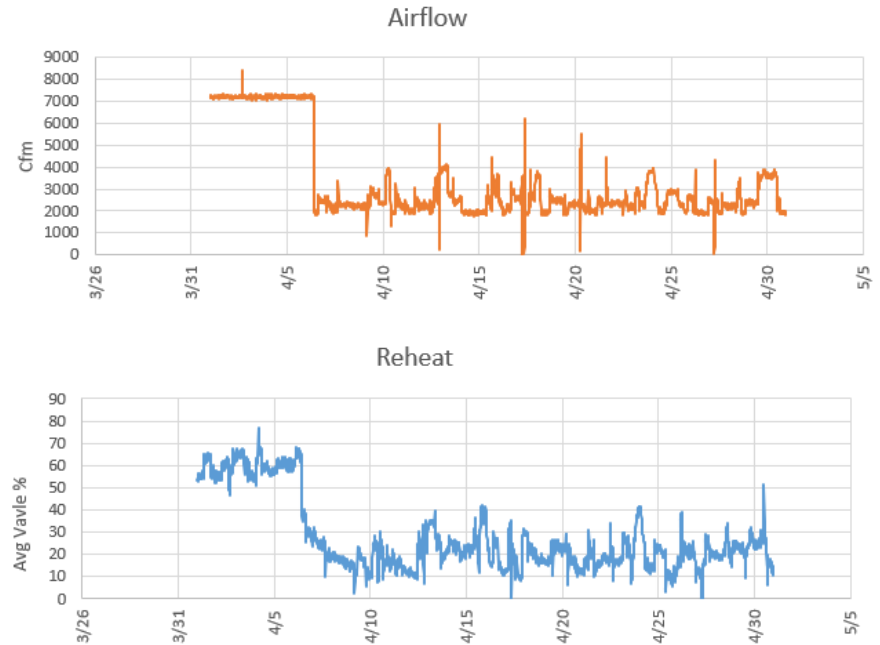


Data credit to UF Health, analysis by Envinity, Inc. Reprinted with permission.



Reduce Airflow when Code Allows

- Operating Room total Air Changes per Hour should be balanced to achieve code minimum of 20 ACH.
- Success Story – UF Health
 - Reduced Airflow in Blood Lab
 - 4500 cfm reduction
 - \$11,000 annual savings

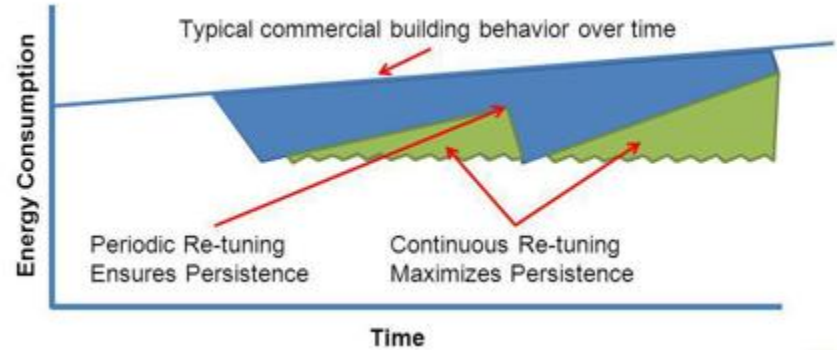


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Optimization Using Fault Detection Diagnostics

- Fault Detection Diagnostics (FDD)
- Continuously collect performance data from BAS
- Identifies potential faults
- Provides operator with real-time list of prioritized faults, visualization tools, etc.



Printed with permission from Srinivas Katipamula, 2011. Commercial Building Re-Tuning. Presented at Better Building by Design conference. Burlington, VT

Other Considerations – Existing Building



- ***Electricity***
 - Switch to LED
 - Occupancy Sensors
 - Turn Off the Lights Campaign
- ***Optimize Your Chillers***
- ***Add Heat Recovery Elements***
- ***Use Variable Frequency Drives***

Examples of New Building Considerations Provided in the ASHE Energy to Care Educational Resources



Sustainability During Building/Construction Projects



New construction	
Decreased operating costs (over one year)	11%
Decreased operating costs (over five years)	28%
Payback time for green investments (in years)	7

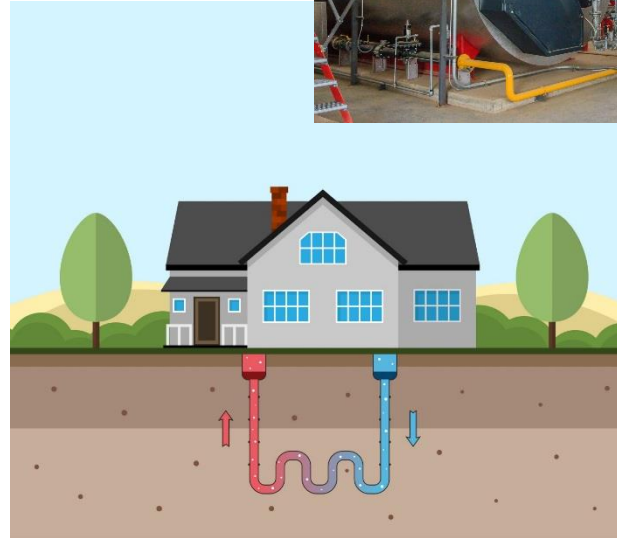
Source: <https://www.energystar.gov/buildings/facility-owners-and-managers/new-construction/why-design-earn-energy-star>

- Plan for Energy Savings
- Have the Whole Team on Board Early
- Show the Big Picture



Strategies to Consider

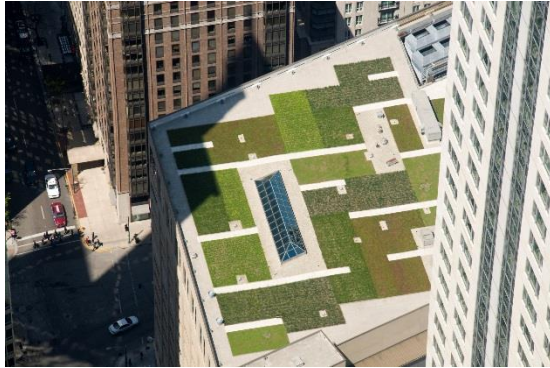
- Combined Heat and Power
- Heat Recovery Chiller
- Boiler Plant Heat Recovery Techniques
- Geothermal Design
- Whole Building Commissioning



Examples of Renewable Energy Considerations Provided in the ASHE Energy to Care Educational Resources



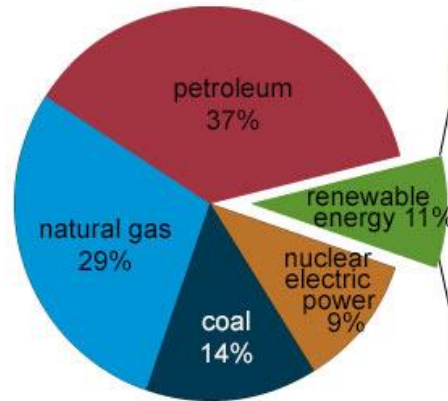
Types of Renewable Energy



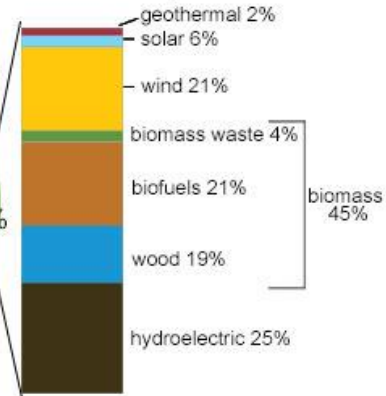
- Solar Photovoltaic
- Solar Thermal
- Wind
- Geothermal
- Biomass

U.S. energy consumption by energy source, 2017

Total = 97.7 quadrillion
British thermal units (Btu)



Total = 11.0 quadrillion Btu



Note: Sum of components may not equal 100% because of independent rounding.
Source: U.S. Energy Information Administration, *Monthly Energy Review*, Table 1.3 and 10.1, April 2018, preliminary data.



Implementing Renewable Energy

- Consider the following Factors to determine if renewable energy is a good fit for your facility:
 - Availability
 - Cost
 - Incentives
 - Financing



Energy to Care Treasure Hunts

ASHE Energy to Care Treasure Hunt

Participate in an Energy Treasure Hunt!

Participants learn to identify low cost/no cost measures for efficiency as well as Capitol Measures.

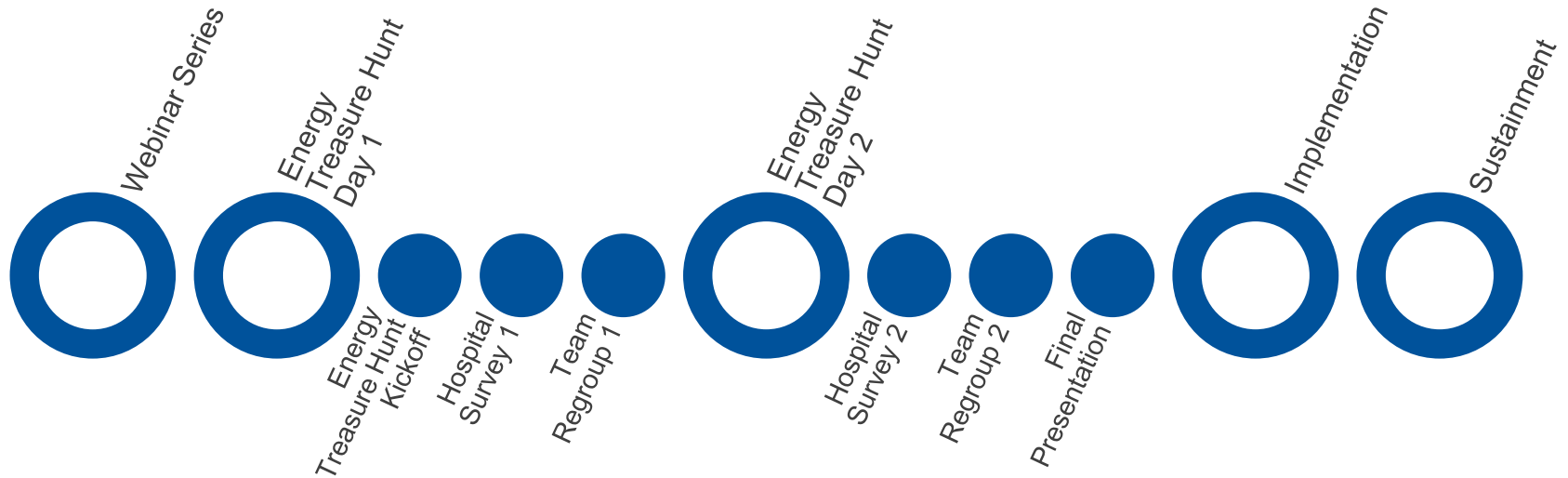
Treasure Hunts result in a culture change geared toward efficiency.

Engage layers of personnel



Greater efficiency supports patient care.

ASHE Energy Treasure Hunt Process



Key Learning Objectives

- Adopt a culture of continuous improvement to reduce energy consumption and cost
- Identify no- and low-cost energy savings opportunities
- Engage and train hospital staff from all departments
- Create facility action plans
- Establish and assign project implementation responsibilities



Previous Treasure Hunt Opportunities



HVAC Balance/Bldg Envelope

Many exhaust fans on the roof have been abandoned in place, with a couple of AHU running at 100% full speed, as well as atrium with open windows.



Savings: \$8,394/Year
Implementation: \$130
Payback Period: 0.02 Years

Discharge Air Temperature reset

Reset discharge air temperature based on outside air conditions for the 6 constant volume air handlers serving A-win patient floors.



Savings: \$25,970/Year
Implementation: \$4,480
Payback Period: 0.17 Years

A-wing Lighting

CURRENT						
	Light Type	Lamps	Wattage Per	Load Factor	Hours	Total kWh
	F32	1620	32	0.7	8760	317882.88
	CFL	250	13	0.4	8760	11388
	Incandescent	35	60	0.4	8760	7358.4
						336,629
FUTURE						
New Type	Old Type	Lamps	Wattage Per	Load Factor	Hours	Total Wattage
F24	F32	1620	24	0.7	8760	238412.16
LED	CFL	250	10	0.4	8760	8760
LED	Incandescent	35	10	0.4	8760	1226.4
						248,399

Savings: \$6,617/Year

Replace bulbs at end of life.

Implementation: \$0

Payback Period: 0 Years



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Low flow flush valves

Replace existing 3.5 gpm flush valves with 1.6 gpm low-flow valves

@ 4 flushes/day
Savings: \$5,200/Year
Implementation: \$13,100
Payback Period: 2.5 Years

@ 10 flushes/day
Savings: \$13,100/Year
Implementation: \$13,100
Payback Period: 0.99 Years



Energy to Care Awards Program

Energy to Care Awards Program

The **Energy to Care Awards** honor health care facilities that reduce energy consumption by 10% in a single year or by 15% over two years. The program also recognizes previous award winners that reduce energy consumption by 5%.

The **Energy Champion Award** is given out once per year to honor a single facility that has demonstrated outstanding leadership in energy efficiency.



History of the Chapter Challenge

- Challenge launched by 2 chapters in 2015 – 2016 recognition
- Challenge launched by ASHE in 2016 – recognized at 2017 Annual Conference
- Increase in participation – 18 chapters in 2019



Recognition - Awards

- **ASHE Energy to Care Energy Cup**
- Revolving Trophy Recognizing Yearly Winners!

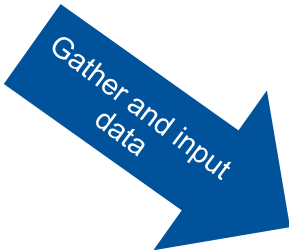
Chapter Award at Annual Conference
Award Presentation at Chapter Event

- **2018 Winners!**





YOU



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Energy to Care Awards and Challenges

Energy to Care and the : Supporting your energy-reduction efforts



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Energy to Care Treasure Hunts and Educational Resources



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Dashboard Tool



ASHE Conferences

Join us at ASHE's Upcoming Conference



**INTERNATIONAL SUMMIT & EXHIBITION ON
HEALTH FACILITY PLANNING, DESIGN & CONSTRUCTION**

MARCH 17-20, 2019 | PHOENIX, AZ



Phoenix Children's (Directly following the **2019 PDC Summit**)
1919 E. Thomas Rd., Phoenix, AZ 85016
March 20–21, 2019

Registration is available through the PDC [conference registration website](#).



Join us at ASHE's Upcoming Conference



Location to be announced soon!





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